

# EQUITY RESEARCH Materials

30 January 2023

# **Highfield Resources Ltd (HFR.ASX)**

Still waiting

#### **Event:**

Quarterly review; Valuation and PT change.

#### **Investment Highlights:**

- Final construction still outstanding. HFR's quarterly revealed nothing materially new. The company is still awaiting its outstanding construction licence from the Town Hall of Sanguesa, which is taking longer than we or the company had expected. There has been progress in November 2022 HFR received approval from the town's provincial government Navarra for authorised building on non-urbanised land, a significant pre-requisite. The company is hopefully expecting approval form Sanguesa this quarter.
- Strategic process also continuing. This is also has been progressing longer than
  anticipated. The company has made progress on a number of steps to bolster
  the Muga project's readiness, including the updated DFS in November 2022 and
  definitive documentation for a €320.6M facility with its syndicate of lenders in
  December 2022.
- Potash prices begin to stabilise, spot still above LT forecast and DFS. After a significant rally over 2021 and early 2022, global potash prices have fallen, the most dramatic being that of Brazil CFR spot which declined -59% from a peak of US\$1,225/t in April 2022 to a low of US\$500/t in December 2022. It since has ticked up slightly to US\$510/t, suggesting some stabilisation. NW Europe CFR has fallen 21% from its 2022 peak of €950/t to €750/t. However, we note that both prices still above our LT forecast of €371/t and the €449/t assumed in the updated DFS.
- Equity raising allows focus on processes and continuation of early works. HFR
  raised \$13M in December 2022 at \$0.62/share, boosting its cash balance to
  \$19M end December 2022. It allows HFR to continue progressing relatively
  lower expenditure early works at Muga and to focus sharply on both finalising
  strategic process/funding and obtaining the Sanguesa Town Hall licence.

### **Earnings and Valuation:**

• Our risked valuation (0.34x NPV $_{10}$  nominal) falls to \$1.82 from \$2.15 on higher dilution. This is mostly due to our assuming future equity raising or Muga to be at a lower share price than prior assumption (\$0.64 vs \$0.85), as well as incorporating the dilutive December equity raising.

## **Recommendation:**

- We maintain our Buy and reduce our 12-month share price target to \$1.82 from \$2.15 based on our lower risked valuation.
- Catalysts for the share price include: 1) Award of Sanguesa town hall license;
   2) Finalisation of Acciona construction contract;
   3) Outcome of strategic process;
   4) Equity funding;
   and
   5) Commencement of plant and decline construction.

#### Disclosures

The analyst owns 33,607 HFR shares.

Foster Stockbroking and associated entities (excluding Cranport Pty Ltd) own 33,607 HFR shares, and 126,452 HFR options exercise \$0.93 expiry 16 June 2024. Cranport Pty Ltd owns 10,000 HFR shares.

Refer details end of report.

Foster Stockbroking acted as Co-Manager to the placement of 21M HFR shares at \$0.62 in December 2022, for which it received fees.

Recommendation				Buy
Previous				Buy
Risk				High
Price Target				\$1.82
Previous				\$2.15
Share price (A\$)				\$ 0.65
ASX code				HFR
52 week low-high			\$0.	57-\$1.30
Valuation - risked (A\$/share)				\$ 1.82
Methodology			risk	ed NPV
Capital structure				
Shares on Issue (M)				387
Market cap (A\$M) 25				
Net cash (debt) (A\$M)				19
Options (M)				34
Diliuted EV (A\$M)				252
Ave daily volume ('000)				303
Earnings y/e Dec A\$M	FY21a	FY22e	FY23e	FY24e
Sales	0	0	0	0
EBITDA adj	-6	-6	-7	-7
NDATroported	7	6	6	20

Laitings y/e Dec Aşivi	11210	11220	11236	11246
Sales	0	0	0	0
EBITDA adj	-6	-6	-7	-7
NPAT reported	-7	-6	-6	-30
NPAT adj	-6	-6	-6	-30
EPS adj. \$*	-0.02	-0.02	-0.01	-0.04
EV/EBITDA x	nm	nm	nm	nm
* Adi -underlying				

\* A*dj =underlying* Substantial shareholders

EMR Capital Investment (No.2) Pte Ltd	29%
WWB Investments Pty Ltd	10%
Seven Group Holdings	7%
Board	
Paul Harris	Non-Executive Chairman
Ignacio Salazar	Managing Director
Pauline Carr	Non-Executive Director
Roger Davey	Non-Executive Director
Brian Jamieson	Non-Executive Director



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## **Highfield Resources (HFR)**

Full Year Ended 31 December

Profit and Loss A\$M	2021a	2022e	2023e	2024e
Revenue	0	0	0	0
Operating costs adj.	6	6	7	7
EBITDA adj.	-6	-6	-7	-7
D&A	0	0	0	0
EBIT adj.	-6	-7	-7	-7
Net Interest exp / (income)	0	0	0	23
PBT adj.	-6	-6	-6	-30
Tax exp / (benefit) adj.	0	0	0	0
NPAT adj.	-6	-6	-6	-30
Non-recurring items	0	0	0	0
NPAT reported	-7	-6	-6	-30
EPS diluted adj. (\$)	-0.02	-0.02	-0.01	-0.04
Wtd ave share diluted (M)	343	389	815	815
Cashflow A\$M	2021a	2022e	2023e	2024e
EBITDA adj.	-6	-6	-7	-7
Change in WC	1	0	2	-3
Net interest	0	0	0	-23
Tax	0	0	0	0
Share based expense	1	1	1	1
Other	0	0	0	0
Operating Cashflow	-4	-6	-3	-32
Purchase of PP&E	0	0	-290	-296
Acquisitions	0	0	0	0
Capitalised expenses	-11	-11	0	0
Investments	0	0	0	0
Other	0	0	0	0
Investing Cashflow	-11	-11	-290	-296
Equity issue	18	14	287	0
Debt proceeds	0	0	474	0
Debt repayments	0	0	0	0
Other	-1	-1	0	0
Financing Cashflow	17	13	761	0
Net Cashflow	2	-3	467	-328
Balance Sheet A\$M	2021a	2022e	2023e	2024e
Cash	22	19	486	158
Receivables	1	1	1	0
Inventories	0	0	0	0
PPE	0	0	290	586
Capitalised expl'n	118	118	118	118
Intangibles	0	0	0	0
Other	0	11	11	11
Total Assets	141	149	907	873
Accounts payable	3	3	5	1
Provisions	0	0	0	0
Debt	0	0	474	474
Other	0	-1	-1	-1
Total Liabilities	3	2	478	475
Capital & reserves	218	233	520	521
Retained earnings	-80	-86	-92	-122
Total Equity	139	147	428	399

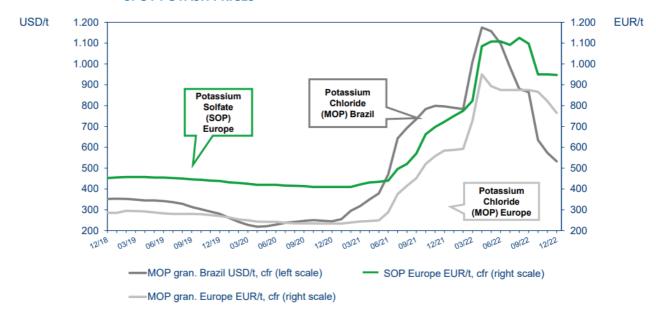
Financial metrics   2021a   2022e   2023e   2024e						
P/E x	Valaution Multiples		2021a	2022e	2023e	2024e
Financial metrics	P/E x		nm	nm	nm	nm
Interest cover (EBIT/net interest) x	EV/EBITDA x		nm	nm	nm	-46.9
RoE average %   nm   nm   nm   nm   nm   nm   nm	Financial metrics		2021a	2022e	2023e	2024e
RoA average %   nm   nm   nm   nm   nm   nm   nm	Interest cover (EBIT/net interest) x		nm	nm	nm	nm
Description	RoE average %		nm	nm	nm	-7%
Company Valuation   DCF, WACC 10% nominal	RoA average %		nm	nm	nm	-1%
DCF, WACC 10% nominal   Segment	Gearing (ND/ND+E)		nm	nm	-3%	44%
Segment         MAS/MAS/sh AS/sh AS/MAS/sh AS/sh AS	Company Valuation					
Segment         A\$M         A\$/sh         A\$M         A\$/sh           Muga         1,655         \$3.50         1,324         \$1.47           Sierra del Perdon         581         \$1.23         58         \$0.06           Pintano         103         \$0.22         10         \$0.01           Corporate & working capital         -114         -\$0.24         -91         -\$0.10           Future equity         287         \$0.61         287         \$0.32           Options in-money-at val'n         29         \$0.06         19         \$0.03           Net cash         19         \$0.04         19         \$0.02           Net cash         19         \$0.04         19         \$0.03           Net cash         19         \$0.04         19         \$0.02           Net cash         19         \$0.04         19         \$0.02           Net cash         19         \$0.04         19         \$0.02           Shares now M         387         387         387           Future equity M         53         issued at val         479         issued at val           Options-in-money at val'n M         34         71         484         428	DCF, WACC 10% nominal		Unricked	Upricked	Pickod	Dicked
Sierra del Perdon   581   \$1.23   58   \$0.06     Pintano   103   \$0.22   10   \$0.01     Corporate & working capital   -114   -\$0.24   -91   -\$0.01     Cuture equity   287   \$0.61   287   \$0.32     Options in-money-at val'n   29   \$0.06   29   \$0.03     Net cash   19   \$0.04   19   \$0.02     Total   2,560   \$5.41   1,636   \$1.82     Shares now M   387   387     Future equity M   53   issued at val     Options-in-money at val'n M   34   34     Fully diluted shares M   474   900     Commodity Assumptions   2021a   2022e   2023e   2024e     Prices:   Potash, MoP, Europe FOB   US\$/t   382   712   484   428     Salt vacuum   US\$/t   65   60   61   62     Salt de-icing   US\$/t   42   43   43   44     A\$   US\$   0.75   0.72   0.71   0.73     Euro   US\$   1.18   1.04   1.05   1.10     Shipments:   Potash, MoP   kt   0   0   0   0     AISC   US\$/t   -	Segment					
Pintano         103         \$0.22         10         \$0.01           Corporate & working capital         -114         -\$0.24         -91         -\$0.10           Future equity         287         \$0.61         287         \$0.32           Options in-money-at val'n         29         \$0.06         29         \$0.03           Net cash         19         \$0.04         19         \$0.02           Total         2,560         \$5.41         1,636         \$1.82           Shares now M         387         387         387           Future equity M         53         issued at val         479         issued at near s'price           Options-in-money at val'n M         34         479         issued at near s'price           Options-in-money at val'n M         34         479         issued at near s'price           Options-in-money at val'n M         34         479         issued at near s'price           Options-in-money at val'n M         34         479         issued at near s'price           Options-in-money at val'n M         34         479         issued at near s'price           Options-in-money at val'n M         34         34         448           Fully diluted shares M         474 <td< td=""><td>Muga</td><td></td><td>1,655</td><td>\$3.50</td><td>1,324</td><td>\$1.47</td></td<>	Muga		1,655	\$3.50	1,324	\$1.47
Corporate & working capital Future equity         287         \$0.61         287         \$0.62         287         \$0.06         29         \$0.03         29         \$0.06         29         \$0.03         29         \$0.03         19         \$0.04         19         \$0.02         70 co.03         \$0.04         19         \$0.02         \$0.04         19         \$0.02         \$0.04         \$0.05         \$0.05         \$0.05         \$0.05         \$0.05         \$0.05         \$0.05         \$0.05         \$0.05         \$0.05         \$0.05         \$0.05         \$0.05         \$0.05         \$0.05	Sierra del Perdon		581	\$1.23		\$0.06
Corporate & working capital   -114   -\$0.24   -91   -\$0.10   Future equity   287   \$0.61   287   \$0.32   Options in-money-at val'n   29   \$0.06   29   \$0.03   Net cash   19   \$0.04   19   \$0.02   Total   2,560   \$5.41   1,636   \$1.82   Shares now M   387   387   Future equity M   53   issued at val   near s'price   Options-in-money at val'n M   34   34   Fully diluted shares M   474   900      Commodity Assumptions   2021a   2022e   2023e   2024e   Prices: Potash, MoP, Europe FOB   US\$/t   382   712   484   428   Salt vacuum   US\$/t   65   60   61   62   Salt de-icing   US\$/t   42   43   43   44   A\$   US\$   0.75   0.72   0.71   0.73   Euro   US\$   1.18   1.04   1.05   1.10    Shipments: Potash, MoP   kt   0   0   0   0   Salt   kt   0   0   0   0   AISC   US\$/t     Resources   Ore Mt   K20/%   K20 Mt   Muga   282   11.8%   33   Sierra del Perdon   82.1   10.6%   9   Pintano   71   11.9%   8   Total   435   11.6%   50   Reserves   Ore Mt   K20/%   K20 Mt   Muga   104   10.2%   11   Capital structure   M	Pintano		103	\$0.22	10	\$0.01
Options in-money-at val'n Net cash         29	Corporate & working capital		-114		-91	-\$0.10
Net cash         19         \$0.04         19         \$0.02           Total         2,560         \$5.41         1,636         \$1.82           Shares now M         387         387           Future equity M         53         issued at near s'price           Options-in-money at val'n M         34         34           Fully diluted shares M         474         900           Commodity Assumptions         2021a         2022e         2023e         2024e           Prices:         Potash, MoP, Europe FOB         US\$/t         382         712         484         428           Salt vacuum         US\$/t         65         60         61         62           Salt de-icing         US\$/t         42         43         43         44           A\$         US\$/t         42         43         43         44           A\$         US\$         0.75         0.72         0.71         0.73           Euro         US\$         1.18         1.04         1.05         1.10           Shipments:           Potash, MoP         kt         0         0         0         0           Salt         kt         0	Future equity		287	\$0.61	287	\$0.32
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Shares now M   387   387   479   issued at rear s'price   34   479   issued at rear s'price   34   474   900	Net cash		19	\$0.04	19	\$0.02
Future equity M  Options-in-money at val'n M  Fully diluted shares M  Commodity Assumptions Prices:  Potash, MoP, Europe FOB Salt vacuum Solt vacuum S	Total		2,560	\$5.41	1,636	\$1.82
Options-in-money at val'n M         34         34         near s'price           Fully diluted shares M         474         900         2024e         2022e         2023e         2024e           Prices:         Potash, MoP, Europe FOB         US\$/t         382         712         484         428           Salt vacuum         US\$/t         65         60         61         62           Salt de-icing         US\$/t         42         43         43         44           A\$         US\$         0.75         0.72         0.71         0.73           Euro         US\$         1.18         1.04         1.05         1.10           Shipments:           Potash, MoP         kt         0         0         0         0           Salt         kt         0         0         0         0           AISC         US\$/t         -         -         -         -           Resources         Ore Mt         K₂O%         K₂O Mt         M           Muga         282         11.8%         33           Sierra del Perdon         82.1         10.6%         9           Pintano         71         11.9%	Shares now M		387		387	
Options-in-money at val'n M         34         34           Fully diluted shares M         474         900           Commodity Assumptions         2021a         2022e         2023e         2024e           Prices:         Potash, MoP, Europe FOB         US\$/t         382         712         484         428           Salt vacuum         US\$/t         65         60         61         62           Salt de-icing         US\$/t         42         43         43         44           A\$         US\$         0.75         0.72         0.71         0.73           Euro         US\$         1.18         1.04         1.05         1.10           Shipments:           Potash, MoP         kt         0         0         0         0           Salt         kt         0         0         0         0           AISC         US\$/t         -         -         -         -           Resources         Ore Mt         K <sub>2</sub> O%         K <sub>2</sub> O Mt           Muga         282         11.8%         33           Sierra del Perdon         82.1         10.6%         9           Pintano         71	Future equity M		53	issued at	479	issued at
Commodity Assumptions         2021a         2022e         2023e         2024e           Prices:         Potash, MoP, Europe FOB         US\$/t         382         712         484         428           Salt vacuum         US\$/t         65         60         61         62           Salt de-icing         US\$/t         42         43         43         44           A\$         US\$, 0.75         0.72         0.71         0.73           Euro         US\$, 1.18         1.04         1.05         1.10           Shipments:           Potash, MoP         kt         0         0         0         0           Salt         kt         0         0         0         0           AISC         US\$/t         -         -         -         -           Resources         Ore Mt         K₂O Mt         K₂O Mt           Muga         282         11.8%         33           Sierra del Perdon         82.1         10.6%         9           Pintano         71         11.9%         8           Total         435         11.6%         50           Reserves         Ore Mt         K₂O M K₂O Mt	. ,			val	r	near s'price
Commodity Assumptions         2021a         2022e         2023e         2024e           Prices:         Potash, MoP, Europe FOB         US\$/t         382         712         484         428           Salt vacuum         US\$/t         65         60         61         62           Salt de-icing         US\$/t         42         43         43         44           A\$         US\$         0.75         0.72         0.71         0.73           Euro         US\$         1.18         1.04         1.05         1.10           Shipments:           Potash, MoP         kt         0         0         0         0           Salt         kt         0         0         0         0           AISC         US\$/t         -         -         -         -           Resources         Ore Mt         K₂0%         K₂0 Mt         M           Muga         282         11.8%         33         3ierra del Perdon         82.1         10.6%         9         9           Pintano         71         11.9%         8         7         11.6%         50           Reserves         Ore Mt         K₂0%	Options-in-money at val'n M		34		34	
Prices:         Potash, MoP, Europe FOB       US\$/t       382       712       484       428         Salt vacuum       US\$/t       65       60       61       62         Salt de-icing       US\$/t       42       43       43       44         A\$       US\$       0.75       0.72       0.71       0.73         Euro       US\$       1.18       1.04       1.05       1.10         Shipments:         Potash, MoP       kt       0       0       0       0       0         Salt       kt       0       0       0       0       0         AISC       US\$/t       -       -       -       -       -         Resources       Ore Mt       K20%       K20 Mt       Mt         Muga       282       11.8%       33         Sierra del Perdon       82.1       10.6%       9         Pintano       71       11.9%       8         Total       435       11.6%       50         Reserves       Ore Mt       K20%       K20 Mt         Muga       104       10.2%       11         Capital structure	Fully diluted shares M		474		900	
Prices:         Potash, MoP, Europe FOB       US\$/t       382       712       484       428         Salt vacuum       US\$/t       65       60       61       62         Salt de-icing       US\$/t       42       43       43       44         A\$       US\$       0.75       0.72       0.71       0.73         Euro       US\$       1.18       1.04       1.05       1.10         Shipments:         Potash, MoP       kt       0       0       0       0       0         Salt       kt       0       0       0       0       0         AISC       US\$/t       -       -       -       -       -         Resources       Ore Mt       K20%       K20 Mt       Mt         Muga       282       11.8%       33         Sierra del Perdon       82.1       10.6%       9         Pintano       71       11.9%       8         Total       435       11.6%       50         Reserves       Ore Mt       K20%       K20 Mt         Muga       104       10.2%       11         Capital structure				·		
Potash, MoP, Europe FOB         US\$/t         382         712         484         428           Salt vacuum         US\$/t         65         60         61         62           Salt de-icing         US\$/t         42         43         43         44           A\$         US\$         0.75         0.72         0.71         0.73           Euro         US\$         1.18         1.04         1.05         1.10           Shipments:           Potash, MoP         kt         0         0         0         0           Salt         kt         0         0         0         0           Salt         kt         0         0         0         0           AISC         US\$/t         -         -         -         -           Resources         Ore Mt         K20%         K20 Mt         Mt           Muga         282         11.8%         33         33         Sierra del Perdon         82.1         10.6%         9         P           Pintano         71         11.9%         8         1         435         11.6%         50           Reserves         Ore Mt         K20%         <	Commodity Assumptions		2021a	2022e	2023e	2024e
Salt vacuum         US\$/t         65         60         61         62           Salt de-icing         US\$/t         42         43         43         44           A\$         US\$         0.75         0.72         0.71         0.73           Euro         US\$         1.18         1.04         1.05         1.10           Shipments:           Potash, MoP         kt         0         0         0         0         0           Salt         kt         0         0         0         0         0         0           AISC         US\$/t         -	Prices:					
Salt de-icing         US\$/t         42         43         43         44           A\$         US\$         0.75         0.72         0.71         0.73           Euro         US\$         1.18         1.04         1.05         1.10           Shipments:           Potash, MoP         kt         0         0         0         0         0           Salt         kt         0         0         0         0         0         0           AISC         US\$/t         -         <	Potash, MoP, Europe FOB	US\$/t	382	712	484	428
A\$       US\$       0.75       0.72       0.71       0.73         Euro       US\$       1.18       1.04       1.05       1.10         Shipments:         Potash, MoP       kt       0       0       0       0       0         Salt       kt       0       0       0       0       0         AISC       US\$/t       -       -       -       -       -         Resources       Ore Mt       K20%       K20 Mt       Mt         Muga       282       11.8%       33         Sierra del Perdon       82.1       10.6%       9         Pintano       71       11.9%       8         Total       435       11.6%       50         Reserves       Ore Mt       K20%       K20 Mt         Muga       104       10.2%       11	Salt vacuum	US\$/t	65	60	61	62
Euro         US\$         1.18         1.04         1.05         1.10           Shipments:           Potash, MoP         kt         0         1         0         0 <t< td=""><td>Salt de-icing</td><td>US\$/t</td><td>42</td><td>43</td><td>43</td><td>44</td></t<>	Salt de-icing	US\$/t	42	43	43	44
Shipments:         Potash, MoP       kt       0       0       0       0         Salt       kt       0       0       0       0         AISC       US\$/t       -       -       -       -         Resources       Ore Mt       K20%       K20 Mt       Mt         Muga       282       11.8%       33       33       33       33       32       32       11.8%       33       31       10.6%       9       9       9       9       11.9%       8       8       71       11.9%       8       8       70       10       10       50       10       10       10       10       10       10       10       10       10       11       10       10       10       10       11       10       2       11       11       Capital structure       M       M       M       10       10       10       10       10       10       10       10       10       10       10       10       10       10       10       11       10       10       10       10       10       10       10       10       10       10       10       10       10 </td <td>A\$</td> <td>US\$</td> <td>0.75</td> <td>0.72</td> <td>0.71</td> <td>0.73</td>	A\$	US\$	0.75	0.72	0.71	0.73
Potash, MoP         kt         0         0         0         0           Salt         kt         0         0         0         0           AISC         US\$/t         -         -         -         -           Resources         Ore Mt         K20%         K20 Mt           Muga         282         11.8%         33           Sierra del Perdon         82.1         10.6%         9           Pintano         71         11.9%         8           Total         435         11.6%         50           Reserves         Ore Mt         K20%         K20 Mt           Muga         104         10.2%         11           Capital structure         M	Euro	US\$	1.18	1.04	1.05	1.10
Salt         kt         0         0         0         0           AISC         US\$/t         - <t< td=""><td>Shipments:</td><td></td><td></td><td></td><td></td><td></td></t<>	Shipments:					
Resources         Ore Mt         K20%         K20 Mt           Muga         282         11.8%         33           Sierra del Perdon         82.1         10.6%         9           Pintano         71         11.9%         8           Total         435         11.6%         50           Reserves         Ore Mt         K20%         K20 Mt           Muga         104         10.2%         11           Capital structure         M	Potash, MoP	kt	0	0	0	0
Resources         Ore Mt         K20%         K20 Mt           Muga         282         11.8%         33           Sierra del Perdon         82.1         10.6%         9           Pintano         71         11.9%         8           Total         435         11.6%         50           Reserves         Ore Mt         K20%         K20 Mt           Muga         104         10.2%         11           Capital structure         M	Salt	kt	0	0	0	0
Muga     282     11.8%     33       Sierra del Perdon     82.1     10.6%     9       Pintano     71     11.9%     8       Total     435     11.6%     50       Reserves     Ore Mt     K2O%     K2O Mt       Muga     104     10.2%     11       Capital structure     M	AISC	US\$/t	-	-	-	-
Sierra del Perdon         82.1         10.6%         9           Pintano         71         11.9%         8           Total         435         11.6%         50           Reserves         Ore Mt Muga         K <sub>2</sub> O%         K <sub>2</sub> O Mt Mt           Muga         104         10.2%         11	Resources			Ore Mt	K₂O%	K₂O Mt
Pintano         71         11.9%         8           Total         435         11.6%         50           Reserves         Ore Mt Muga         K20%         K20 Mt Mt           Muga         104         10.2%         11    Capital structure	Muga			282	11.8%	33
Total         435         11.6%         50           Reserves         Ore Mt Muga         K20%         K20 Mt	Sierra del Perdon			82.1	10.6%	9
Reserves         Ore Mt Muga         K20% K20 Mt Muga         K20% Mt Muga         K20 Mt Mt Muga         K20 Mt	Pintano			71	11.9%	8
Muga 104 10.2% 11  Capital structure M	Total			435	11.6%	50
Muga 104 10.2% 11  Capital structure M	Reserves			Ore Mt	K <sub>2</sub> O%	K₂O Mt
	Muga			104	10.2%	11
Ordinary shares 387	Capital structure					M
	Ordinary shares					387

Fully diluted

421



## **SPOT POTASH PRICES**



Source: K+S; FMB Argus Potash.



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